

Appointment of Chairman signals next phase of growth for ALLIANTIST

ALLIANTIST, the innovative partnering and alliances services provider today announced the appointment of Frank Jones as Non Executive Chairman. Signalling the start of its next phase of growth to build on stunning new contracts with BT Global Services and the UK's National Probation Services, ALLIANTIST has chosen a big hitter. Jones has more than 30 years of Board experience, in companies varying in size from £2 million to £1.4 billion. Well experienced with partnering as well as M&A he was Chairman of Schlumberger plc from 2001 to 2003 reporting to the Group Chairman and CEO in New York. At that time, Schlumberger turned over in excess of one billion dollars in the UK, and had over 9500 employees. Prior to the acquisition of Sema by Schlumberger, Frank was a Main Board Director of Sema Group plc. a FTSE 100 company and Frank was responsible directly for over £700m. More recently Frank has been chair of a range of smaller organisations and is co-chair of the Association of Strategic Alliance Professionals (UK). He is now devoting much of his time to help ALLIANTIST grow its unique partnering software and services both in the UK and abroad.

Jones said 'it is not often that you see technology really help people get their job done better, especially in a field like partnering that is traditionally more 'art' than 'science'. Between 50% and 70% of partnering initiatives are said to fail, but Darby and his team have created a wonderful solution in an area desperate for innovation. I am looking forward to help them accelerate their growth over the next three years.

Mark Darby is Founder and Principal of ALLIANTIST, and the author of the leading book Alliance Brand; Fulfilling the Promise of Partnering. He said ' we look forward to Frank's experience helping guide us towards our mission of equipping people and organisations to get their partnering jobs done better, making the world a better place through having more productive collaborations and profitable relationships.'

---Ends---

Release date 13-10-08

For more information contact ALLIANTIST press office

Telephone +44 1273 704500

www.ALLIANTIST.com

enquiries@ALLIANTIST.com